

If you receive a call or email from Larry Lettow...

be sure to respond! Larry selects and writes our "Member You Should Know" columns for these monthly newsletters.

Each month, we highlight an Affiliate Member AND a REALTOR® Member who has recently joined the North Shore Chapter of WCR, or we may feature a long-standing member whom we need to get reacquainted with.

As you know, the main objective of our Chapter is to assist our members in growing personally and professionally. The way to do this is through networking and meeting new people.

Once you join the North Shore WCR Chapter, we want to get to know you and hope that you'll get involved, if only in some small way, so that you'll truly reap the benefits of membership in our organization.

We're 16,000+ members strong throughout the United States, and that's a lot of networking and referral power!

For more information, you may visit the National WCR site:

www.WCR.org

or the Illinois State & Local Chapter site:

www.IllinoisWCR.org

Thanks go to Larry Lettow for doing such a wonderful job on the Member You Should Know columns.
He's a Prince!!!



Martha May

Koenig & Strey, Glenview

Broker Associate Martha May started her real estate career in 1986 with Merrill Lynch. She joined Koenig & Strey in 1998. To Martha, real estate is much more than houses and condos. It's an art that takes imagination, creativity and determination to achieve winning results. That's why her background as an artist serves her clients beautifully. This "artistic approach" is the foundation of each relationship she develops with every buyer and seller.

As one of the most successful REALTORS® on the North Shore, Martha prides herself on the fact that her knowledge and commitment to her profession sets her apart. Martha has earned the President's Award, Founder's Award, Circle of Excellence and she was the 18th Top Individual Agent in the company for 2009. In addition to WCR, she is also a member of the Pi Beta Phi Alumni Club.

Martha is married to Bill Marty and she has three step-children: Christopher, Calvin and Meghann, as well as two cats: Austin Santana and Newton Costello. She enjoys Interior Design, Art and Photography. Her favorite vacation spots include the wine country in Healdsburg, California and Captiva Island in Florida. Martha's tip to fellow members is this:

"Homeowner's appreciate it when I stay in touch. It's about being personable and professional. I keep my clients informed so we can make intelligent decisions together.

"The thing you want to do is set yourself apart. Be ethical and straight with your clients. You have to get out there and let everyone know what you do and how you do it. You have to tell them why you are the best at what you do."

Martha can be reached at 847-533-0559 or at martha@marthamay.com